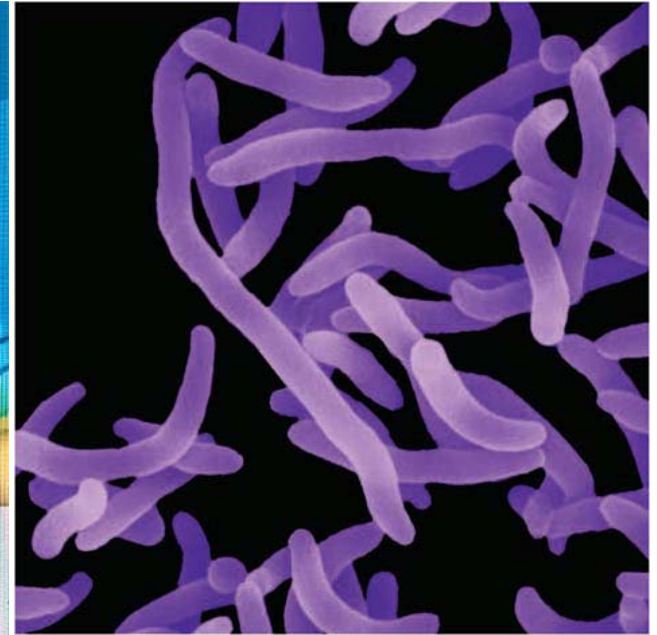
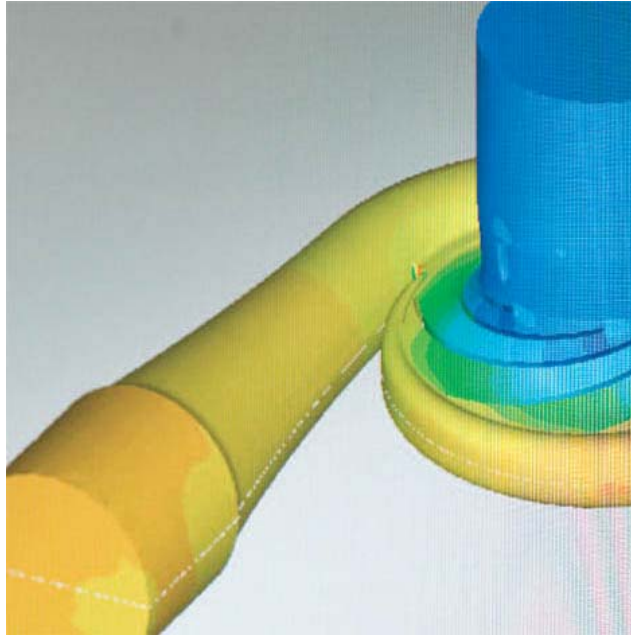


Hamworthy plc

Interim results for period ended 30 September 2009



Joe Oatley, Chief Executive
Paul Crompton, Finance Director

Agenda

Interim results for period ended 30 September 2009

- ▶ Welcome and highlights..... Joe Oatley
- ▶ Financials.....Paul Crompton
- ▶ Strategy, Markets and Outlook.....Joe Oatley
- ▶ Questions

Highlights

Interim results for period ended 30 September 2009

- ▶ Revenue decreased 11% to £100.4m
- ▶ Operating profit decreased 21% to £10.2m
- ▶ Strong cash generation of £15.9m with a net cash balance of £63.9m
- ▶ Continued difficult market conditions for original equipment
- ▶ Order book reduced to £196.3m
- ▶ Cost reduction programme has delivered annualised savings of £11.1m
- ▶ Completed two strategic acquisitions
- ▶ Confident of meeting full year expectations
- ▶ Dividend increased 5% to 3.2p per share

Financials

Paul Crompton
Finance Director

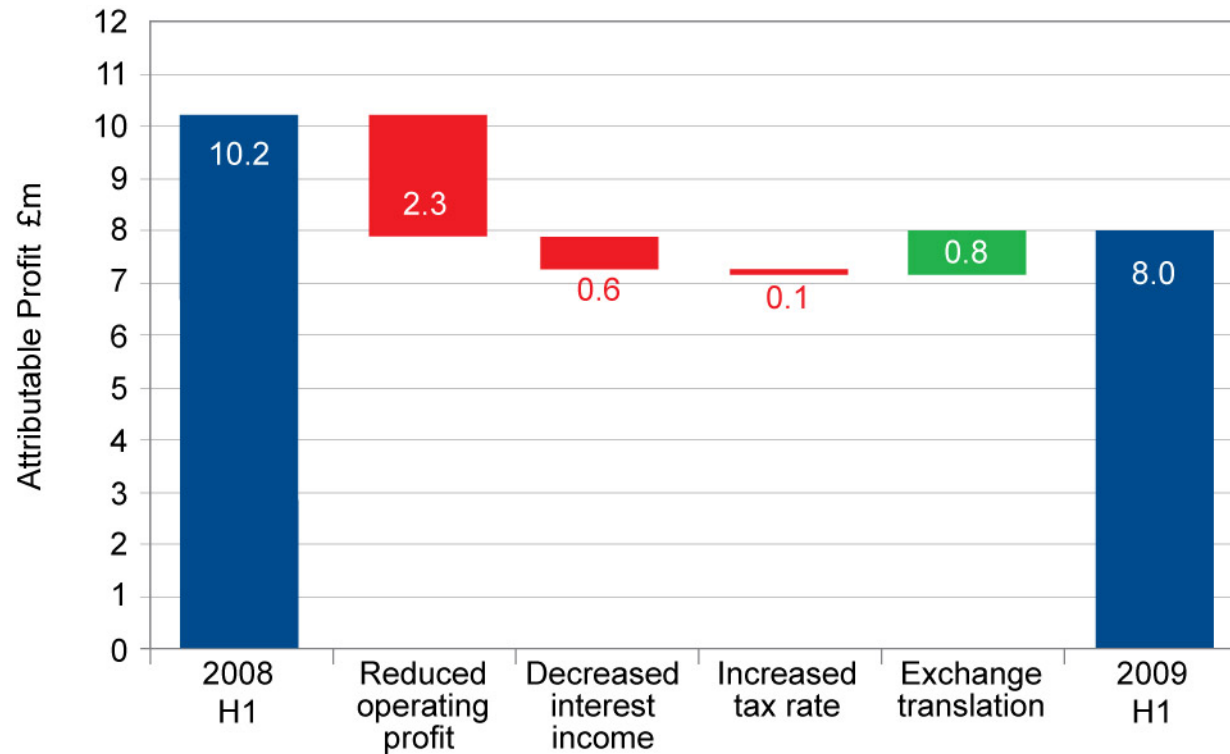
Financial results

£m	Full year Mar. 2009	Half year Sept. 2008	Half year Sept. 2009	% change
Revenue	252.8	112.7	100.4	-11.0%
Operating profit	23.0	12.8	10.2	-20.6%
Underlying profit before tax*	24.5	13.8	10.3	-25.2%
Earnings per share*	40.0p	22.5p	16.7p	-25.8%
Dividend (p)	8.73p	3.05p	3.20p	+5.0%

* excluding loss on fair value movements on derivatives

Financial results

Underlying earnings per share



earnings per share

22.5p

16.7p

Financials

Pump Systems

£m Half year 30 September	2008	2009
Revenue	40.6	40.1
Operating profit	7.8	6.6
Operating margin	19.1%	16.6%

- ▶ Exceptional net margin
- ▶ Lower ordering of deepwell pumps
- ▶ R&D focus on offshore applications

Financials

Gas Systems

£m Half year 30 September	2008	2009
Revenue	37.0	23.1
Operating profit	2.1	0.9
Operating margin	5.7%	3.8%

- ▶ Delivered regasification systems
- ▶ First order for fully pressurised LPG carrier
- ▶ Continued investment in technology and market
- ▶ Acquisition of Technology and Products division of Aibel AS

Financials

Water Systems

£m Half year 30 September	2008	2009
Revenue	22.6	24.2
Operating profit	3.1	3.3
Operating margin	13.9%	13.4%

- ▶ Strong sales advanced waste water systems and condensers
- ▶ Increase in R&D expenditure
- ▶ Sedinox ballast water system receives IMO approval

Financials

Inert Gas Systems

£m Half year 30 September	2008	2009
Revenue	12.5	13.0
Operating profit	0.9	0.8
Operating margin	7.0%	6.4%

- ▶ Strong aftersales revenues and delivery of two offshore contracts
- ▶ Increased R&D complements Krystallon acquisition

Financials

Divisional results

£m	Revenue		Operating profit	
	2008	2009	2008	2009
Half year 30 September				
Pump Systems	40.6	40.1	7.8	6.6
<i>Margin</i>			19.1%	16.6%
Gas Systems	37.0	23.1	2.1	0.9
<i>Margin</i>			5.7%	3.8%
Water Systems	22.6	24.2	3.1	3.3
<i>Margin</i>			13.9%	13.4%
Inert Gas Systems	12.5	13.0	0.9	0.8
<i>Margin</i>			7.0%	6.4%
Central			(1.1)	(1.4)
Group	112.7	100.4	12.8	10.2
<i>Margin</i>			11.3%	10.2%
After-sales component	17.7	17.7		

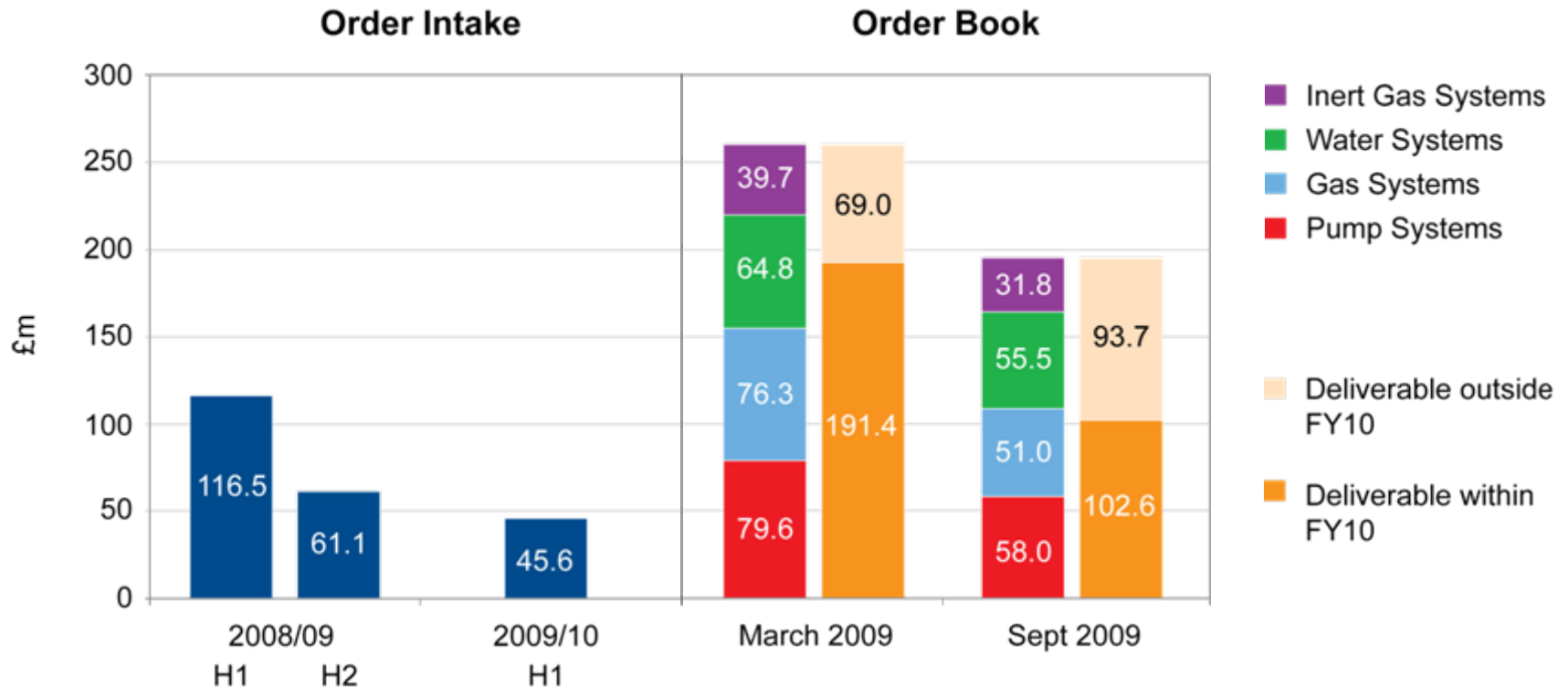
Financials

Cash flow

£m	Full year Mar. 2009	Half year Sept. 2008	Half year Sept. 2009
EBIT	23.0	12.8	10.2
Depreciation	2.5	1.2	1.1
Working capital & provisions	(11.6)	(0.7)	4.6
Capital expenditure	(1.6)	(0.6)	(0.6)
Operating cash flow	12.3	12.7	15.3
Interest & taxation	(1.6)	(0.2)	(1.1)
Free cash flow	10.7	12.5	14.2
Free cash flow per share	23.7p	27.6p	31.5p
% of earnings per share	59%	123%	189%
Closing net funds	55.5	56.6	63.9
Advance cash flows			10.0

Financial results

Order statistics



Strategy and Markets

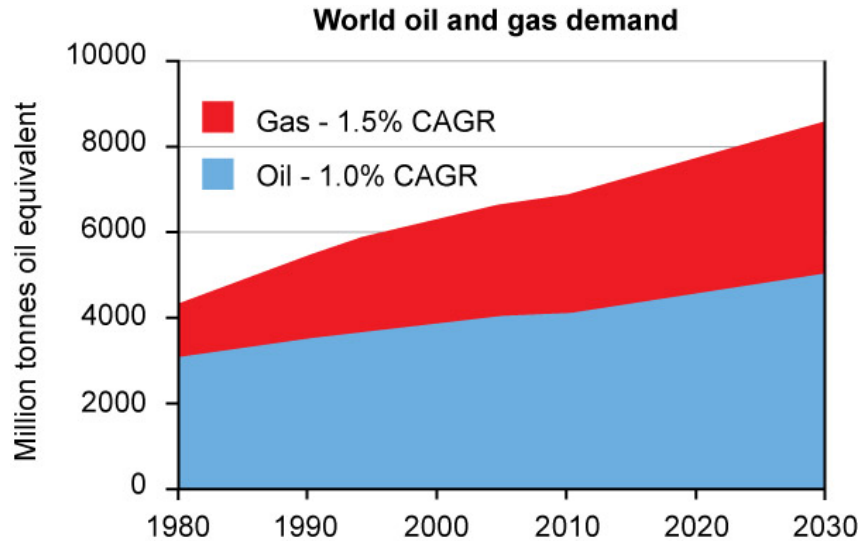
Joe Oatley
Chief Executive

Strategy

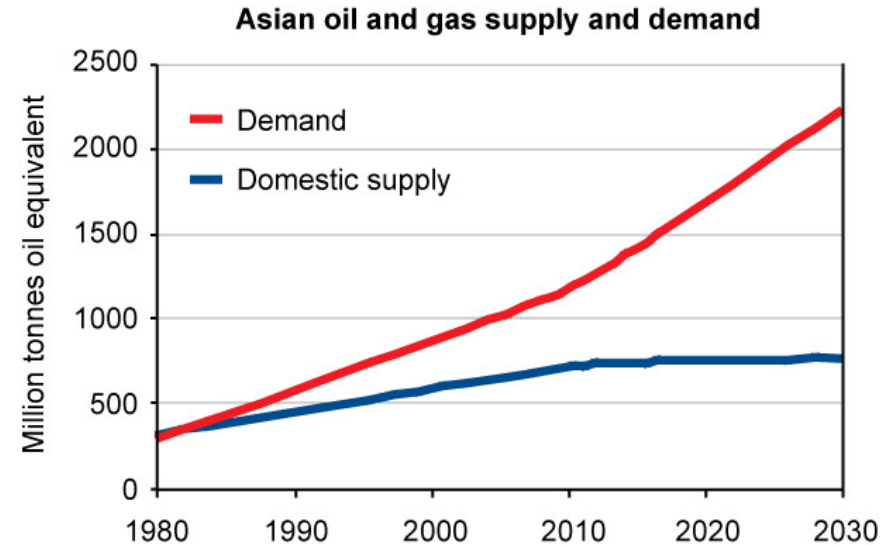
- ▶ Long-term growth markets – environmental legislation, energy demand
- ▶ Broaden sector exposure, in particular growing our position in:
 - ▶ Upstream oil & gas production
 - ▶ Emissions abatement in marine and upstream oil & gas
 - ▶ Water treatment – waste, ballast, fresh
 - ▶ Service and support
- ▶ Investment in technology to achieve market leading positions
- ▶ Focus on margin improvement with a low fixed cost base
- ▶ Carefully targeted strategic acquisitions

Macro market trends

Energy demand: long-term growth



Source: IEA World Energy Outlook 2009



Source: IEA World Energy Outlook 2009

- ▶ Gas will play a key role in global energy supply
- ▶ China and India are major drivers of demand growth
- ▶ Significant importation/transportation requirement

Macro market trends

Environmental: long-term growth

Ballast water treatment

- ▶ Legislation agreed
- ▶ Phased in 2009 - 2016
- ▶ New build and retrofit



Marine SOx emissions

- ▶ Legislation agreed
- ▶ Phased in 2010 - 2015
- ▶ Retrofit and new build



Marine wastewater discharge

- ▶ Legislation implemented from January 2010
- ▶ New build only



Flare gas reduction

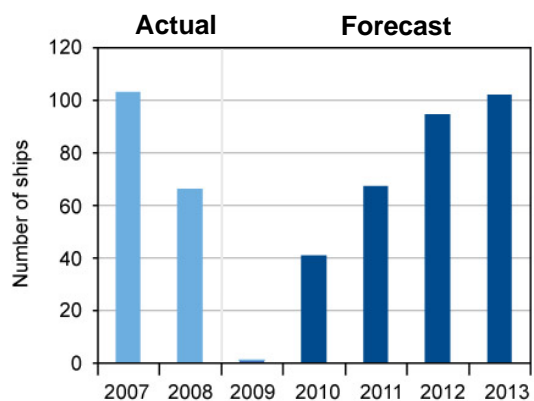
- ▶ Legislation not yet widespread
- ▶ Leading countries and companies setting a trend



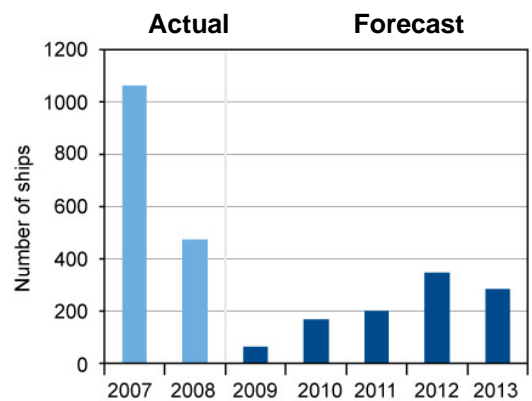
Key markets

Marine - new build contracts

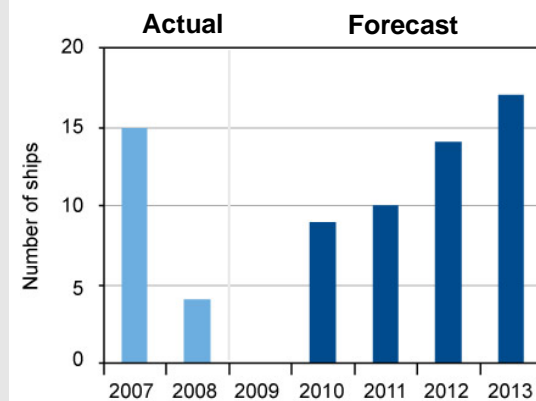
Gas carriers



Tankers



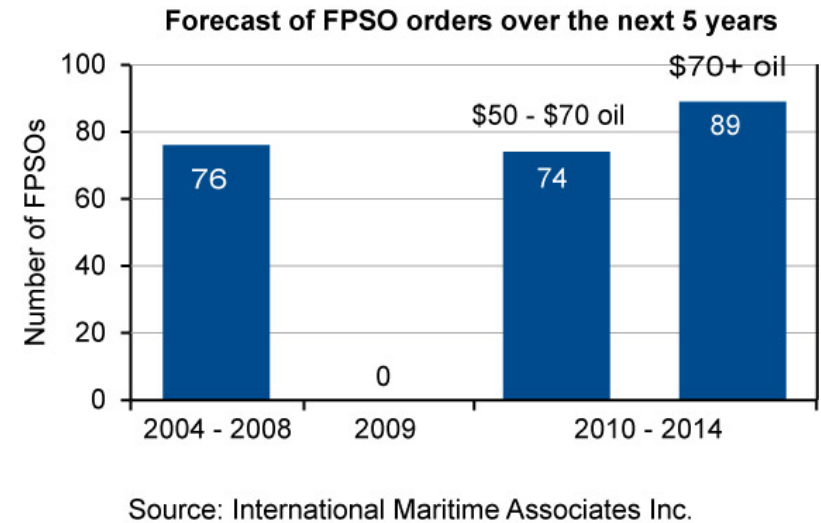
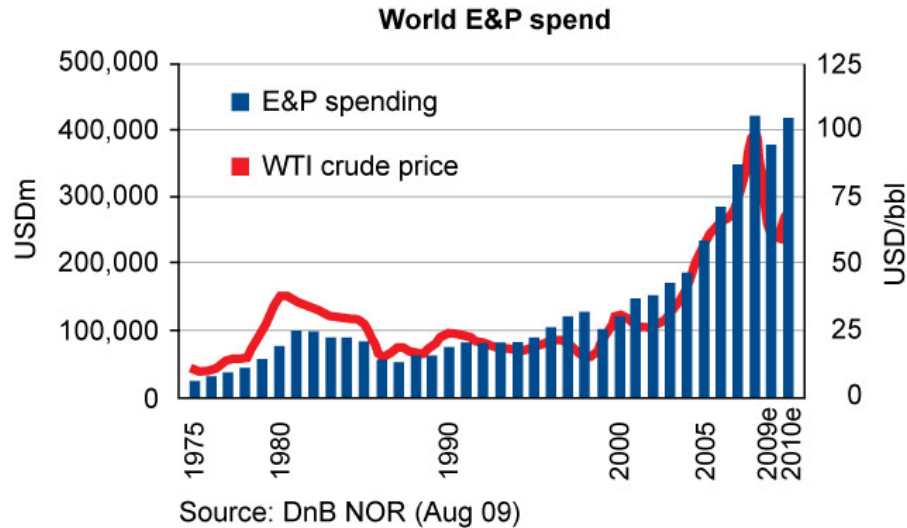
Cruise



Source: Independent shipping research house, September 2009

Key markets

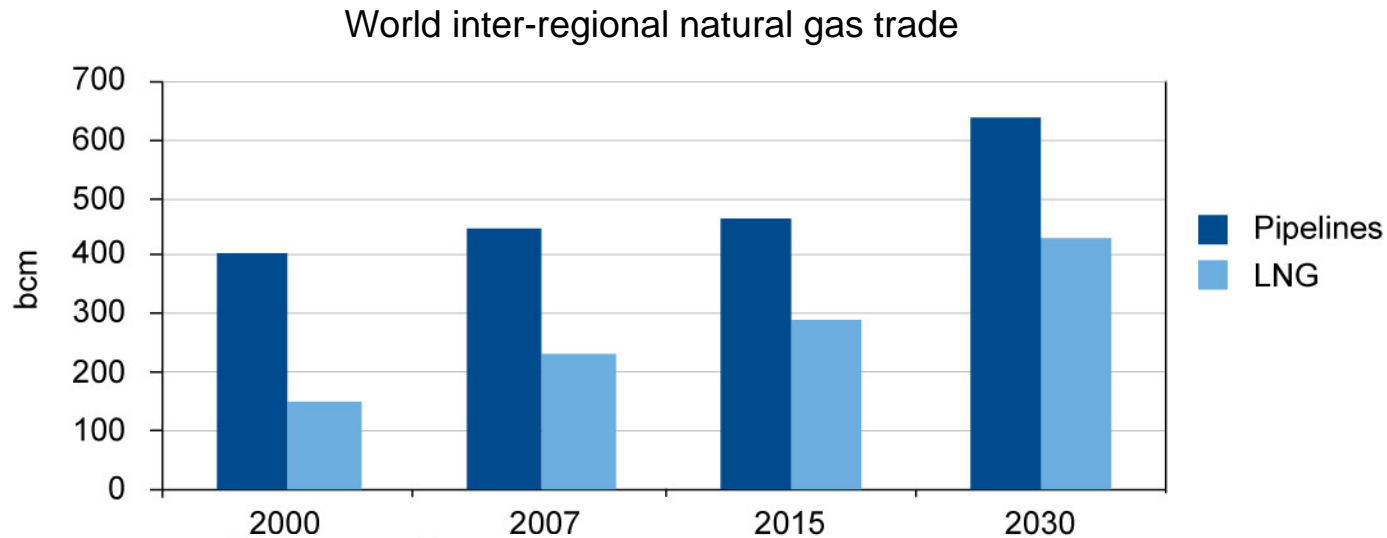
Offshore



- ▶ Exploration and production spend expected to recover in 2010
- ▶ Oil majors increasingly focusing on offshore developments
- ▶ 2009 drought in FPSO ordering expected to recover quickly
- ▶ Brazil will represent an important part of future demand

Key markets

LNG infrastructure



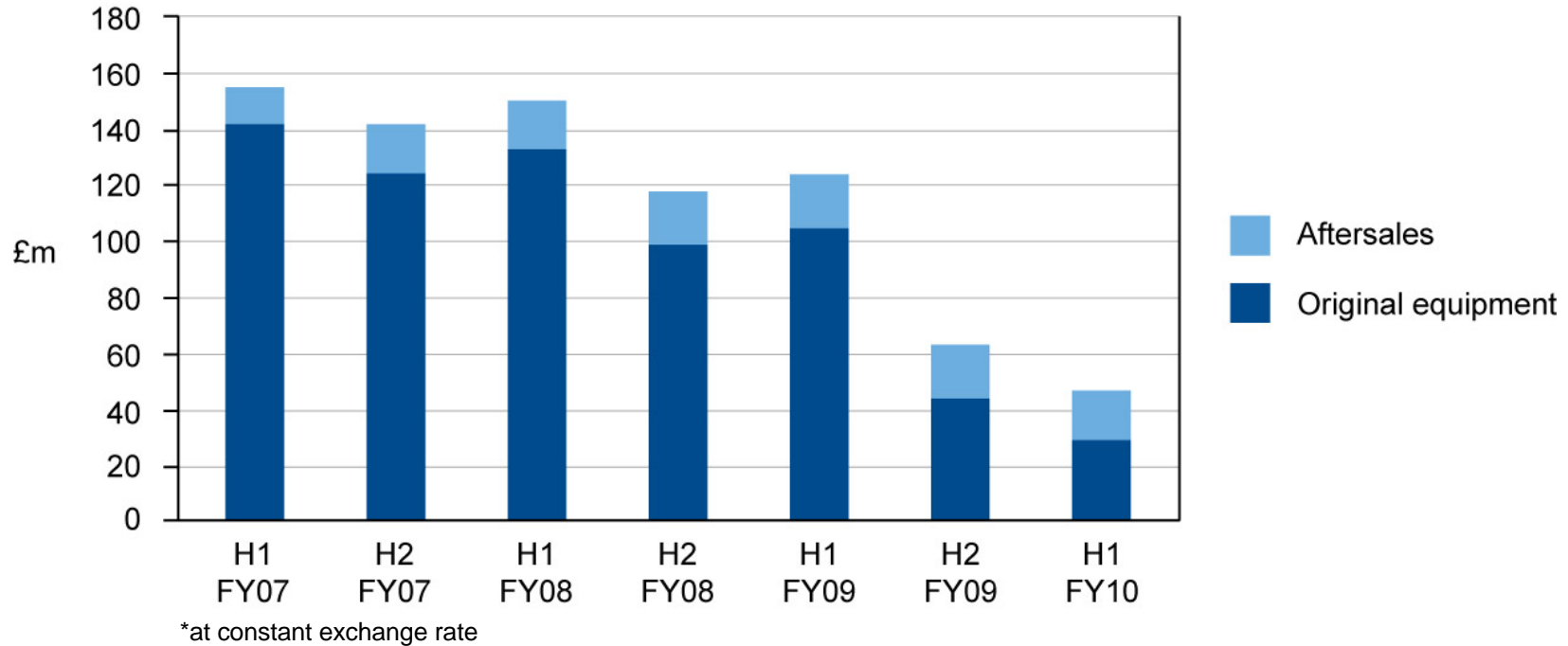
Source: IEA World Energy Outlook 2009

- ▶ Projected growth of LNG 3-4% per annum to 2030
- ▶ LNG production capacity finally coming on stream
- ▶ US demand for LNG significantly reduced
- ▶ Lack of available finance and low gas prices delayed projects
- ▶ Still a wide range of opportunities for Hamworthy technology

Short-term trends

Order intake

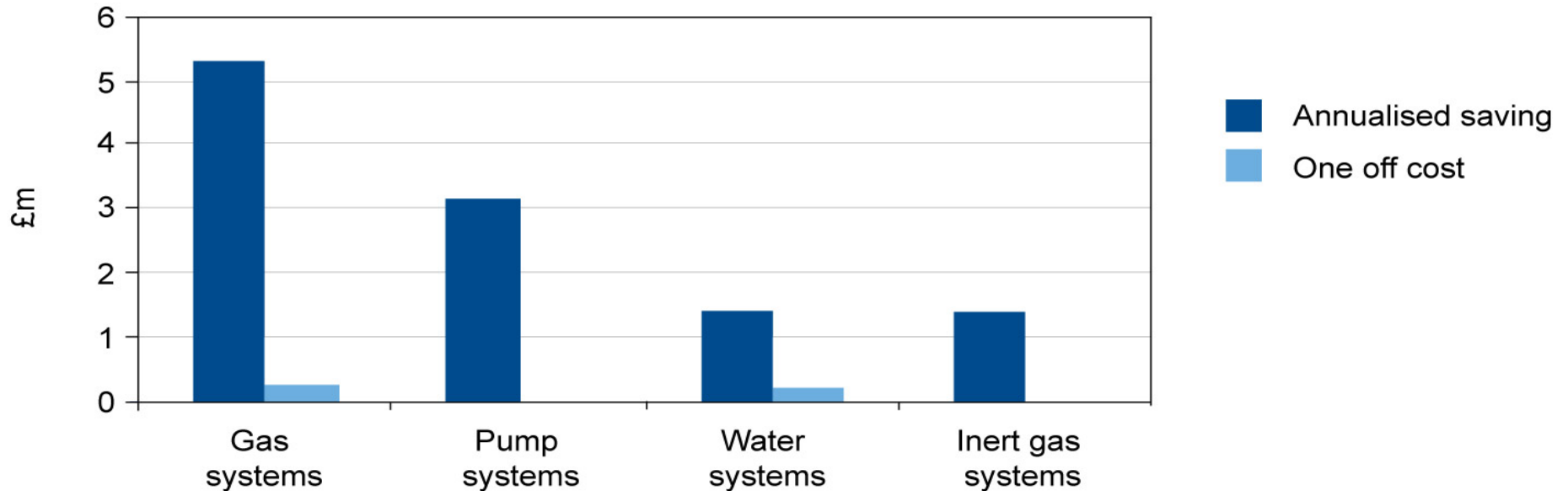
Half yearly order intake*



- ▶ Original equipment demand impacted by global recession and availability of finance
- ▶ Aftersales demand remains steady

Cost reduction programme

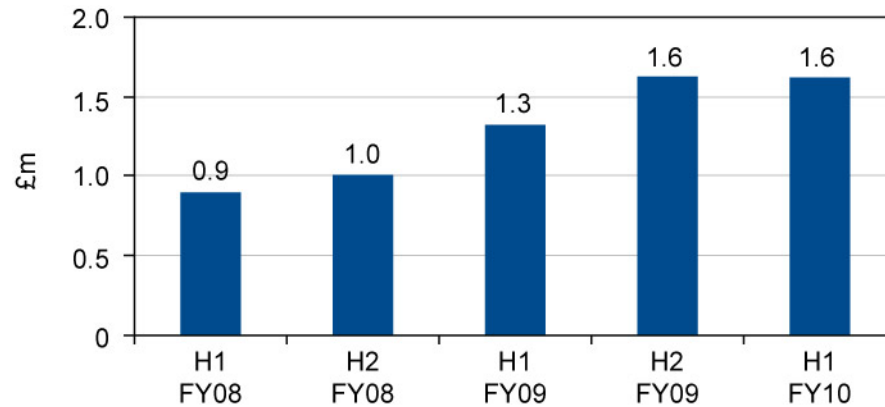
Total annualised Group saving to date - £11.1m



- ▶ Further cost reductions to come as part of the Group's ongoing plan
- ▶ 70% of total cost base is procurement spend
- ▶ Additional procurement savings expected through margin improvement plan

Technology and market expansion

R&D investment



- ▶ Continued commitment to investment
- ▶ New applications and cost reduction
- ▶ Planned development of the acquired Greenship technology

Corporate development



Hamworthy T&P - oil separation and gas systems



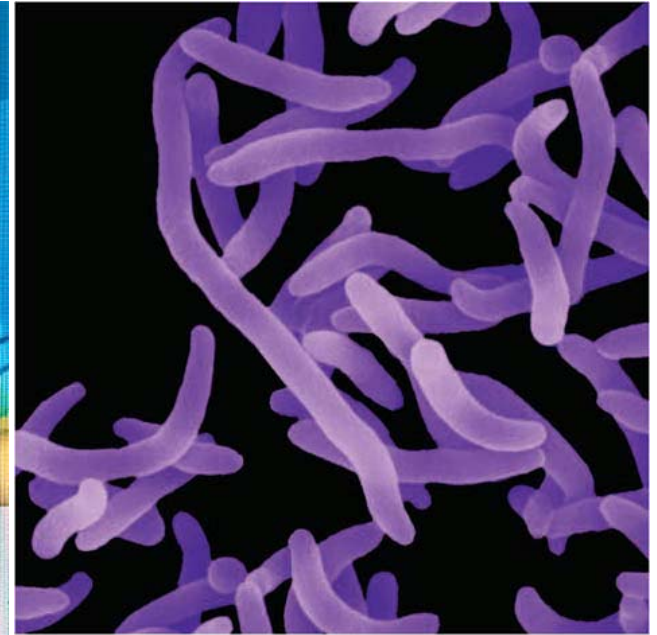
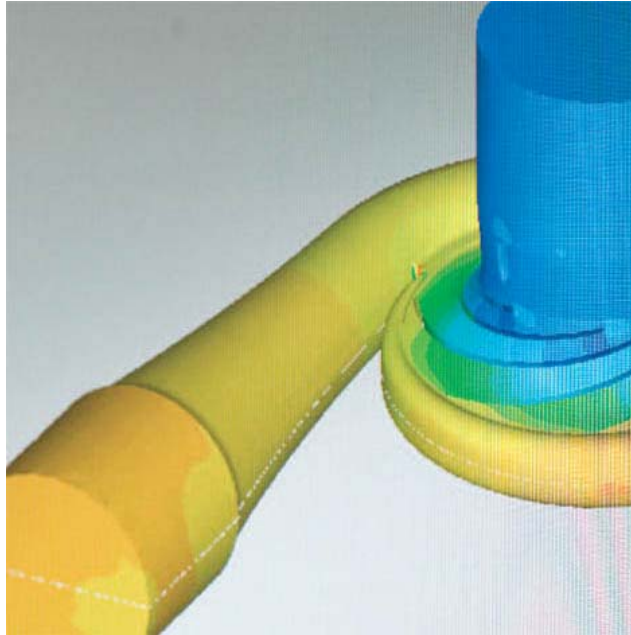
Hamworthy Krystallon - sulphur emissions reduction technology

Outlook

- ▶ Confident of meeting full year expectations
- ▶ Short-term market conditions continue to be challenging for original equipment; Aftersales remain steady
- ▶ Cost reduction plans already delivering savings
- ▶ Recovery in ordering expected for offshore production
- ▶ Strong balance sheet allows the Group to continue to invest
- ▶ Increasing technology pipeline and broader market sector exposure gives confidence in future growth prospects

Hamworthy plc

Interim results for period ended 30 September 2009



Questions





Appendix

Glossary

FPSO	Floating Production Storage and Offloading
LNG	Liquefied Natural Gas
VIEC	Vessel Internal Electrostatic Coalescer
SOx	Sulphur Oxide

Business streams

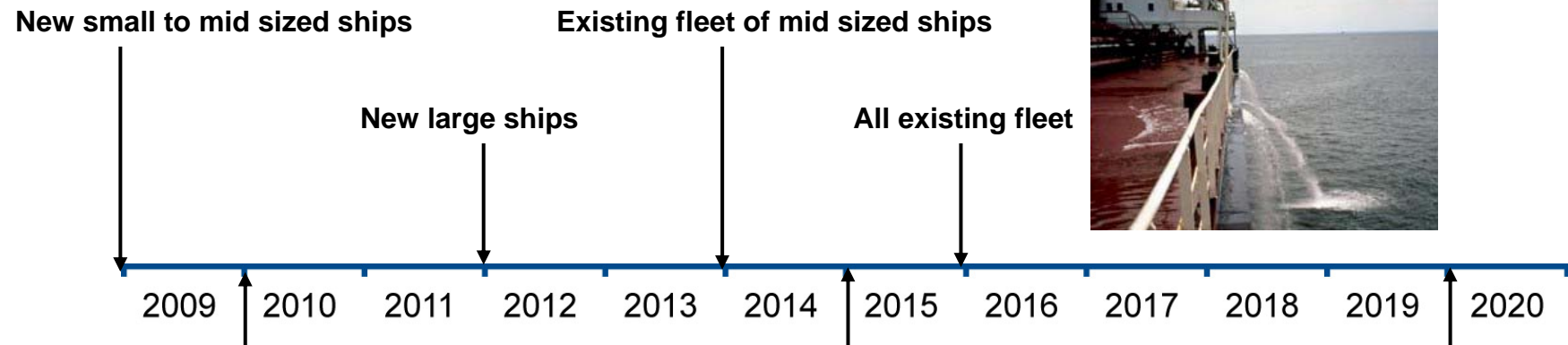
Overview

Pump systems	Gas systems	Water systems	Inert gas systems
			
FY09 Turnover: £84.4m	FY09 Turnover: £83.7m	FY09 Turnover: £58.4m	FY09 Turnover: £26.3m
<ul style="list-style-type: none"> ▶ Svanehøj deepwell pumps ▶ Pump room systems ▶ Engine room pumps 	<ul style="list-style-type: none"> ▶ LNG systems ▶ LPG, LEG systems ▶ VOC systems ▶ Marine/offshore/onshore ▶ Oil separation systems 	<ul style="list-style-type: none"> ▶ Marine wastewater treatment ▶ Desalination plant ▶ Marine ballast water treatment 	<ul style="list-style-type: none"> ▶ Moss inert gas generators ▶ Moss nitrogen generators ▶ Exhaust gas cleaning systems
Employees: 364	Employees: 175	Employees: 259	Employees: 85
Location: Denmark/Singapore	Location: Norway	Location: Poole/Germany/Netherlands	Location: Norway/UK
<p>Group Aftersales - Global service and support for all Hamworthy products and systems Employees: 201 - China, India, Korea, Netherlands, Norway, Singapore, Spain, UAE, USA</p>			

Key markets

Environmental

Ballast Water Treatment – global requirements



Sulphur Exhaust Emission reduction

Limit in Emission Control Areas reduced to 1%

EU ports limit of 0.1%

Limit in Emission Control Areas reduced to 0.1%

Global 0.5%



Hamworthy Krystallon

- ▶ Acquisition completed 29th September 2009
- ▶ Leading player in the developing marine SOx abatement market
- ▶ Legislation set and being implemented;
 - ▶ EU ports
 - ▶ Baltic and North sea
 - ▶ North America applied for emission control area status
- ▶ Market is both retrofit and newbuild
- ▶ Two ship borne installations already;
 - ▶ P&O Ferries '*Pride of Kent*'
 - ▶ Holland America Lines cruise ship '*Zaandam*'



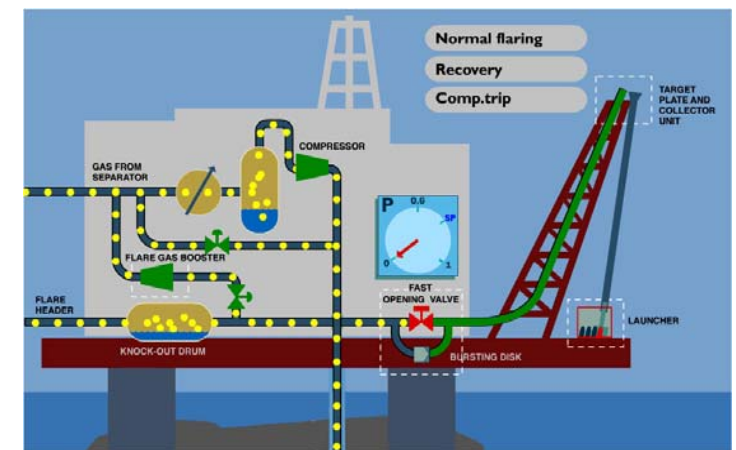
P&O Ferries *Pride of Kent* fitted with Hamworthy Krystallon's SOx abatement technology

Hamworthy T&P

- ▶ Acquisition of Technology and Product division of Aibel AS completed on 30th September 2009
- ▶ Expands Group's exposure to upstream oil & gas
- ▶ Industry leading, patented technology
- ▶ Demand for VIEC separator driven by trends toward difficult oil extraction
- ▶ Increasing demand for flare gas recovery systems
- ▶ Applications both offshore and onshore



Hamworthy T&P's VIEC oil separation system



Hamworthy T&P's flare gas recovery system